

DARK AND SENSUAL SCENTS

Abinoam, a new niche fragrance company, recently launched its four-scent collection. *Corazón* features notes of Kenyan pink pepper, Moroccan jasmine and green tea, while *Beleza* features sandalwood, musk and Tahitian vanilla bean. *Desejo* includes top notes of pomegranate, cassia and peach that flow into violet, ylang-ylang and ghanan cacao before reaching its top notes of Bulgarian blond tobacco, vanilla and amber. *Cobice* has notes of Indonesian patchouli, leather accords, green apple and bamboo flowers. According to the company, each fragrance was orchestrated carefully so that



they become darker and more sensual as the notes dry down, and the four scents share the common theme of notes that historically have been used as aphrodisiacs. The fragrances are available in select boutiques across the United States.

PARLUX FILES FORM S-3

Parlux Fragrances Inc. announced that it has filed a Form S-3 registration statement covering 1,780,000 shares of common stock underlying warrants to acquire such shares. The warrants, of which 57,000 already have been exercised, were last granted in May 2002

and cover all currently outstanding warrant obligations of the company. According to the company, the remaining unexercised warrants, if and when exercised, will generate cash and increase stockholders' equity by approximately \$3.7 million.

COOLING

Lyondell Chemical Company announced that its Millennium Specialty Chemicals business has a new series of cooling systems for the flavor and fragrance industry.

The WinSense Extra line is a series of cooling blends that, according to the company, provide enhanced sensory experience from an easily formulated liquid.

COTY DEVELOPS DESPERATE HOUSEWIVES SCENT

Coty Inc. and Disney-ABC Television Group's Touchstone Television announce their partnership to develop a new fragrance inspired by ABC's television show *Desperate Housewives*. According to a press release, the companies "aspire to create a scent that is as complex, beautiful and sexy as the women of Wisteria Lane." Coty states that this partnership marks the first time that the company has teamed up with a major studio to develop a fragrance. The scent will make its debut in select department stores nationwide in fall 2006.

SUPPLIER NEWS

ICI has agreed to acquire the fragrance business of **Shaw Mudge & Company**. This acquisition, according to ICI, is in line with its "grow aggressively" strategy for its **Quest** fragrance business.

Firmenich has announced that it will double its production capacity for *Hedione* over the next three years.

Firmenich announced that **Vigon International** will manage sales, warehousing, customer service and shipping for select North American customers of Firmenich ingredients. The partnership aims to reduce lead times and enhance customer service.

PEOPLE

Bertrand Lemont to vice president/global account manager for The Estée Lauder Companies, **International Flavors and Fragrances**.

J. Hunter Christensen to senior account executive, flavor division, **Citroil Enterprises Inc.**

Loren Michael to vice president of business development, **Polarome**.

Wendy McCabe to director of evaluation and marketing, Western Division **Belmay, Inc.**



PERFUMER NEWS

Firmenich perfumer *Olivier Crisp* has created Thierry Mugler's *Rose Angel*. The scent is a variation, using rose, of the original *Angel* fragrance.

SMELLS OF SUMMER ABROAD

Crabtree & Evelyn introduced its 2006 spring/summer home fragrance collection, which includes *Salt Air*, *Tuscan Cypress*, *Waikiki* and *Window Box*. The company also launched its *Nadira* range of bath, body and home fragrances. The scent features a blend of Moroccan rose, jasmine and gardenia with notes of apricot, bergamot



and nectarine. The fragrance finishes with sandalwood, clove, amber and musk.

INTER PARFUMS REPORTS RECORD SALES

Inter Parfums, Inc. reported record sales of \$273.5 million during fiscal year 2005, up 16% from 2004. Results for the fourth quarter and year ended December 31, 2005, exceeded management's guidance. Fourth

quarter net sales rose 3% to \$65.7 million; at comparable foreign currency exchange rates, net sales were up 9.3%. Net income rose 11% to \$3.9 million, and diluted earnings per share were \$0.19, up compared to \$0.17.